

DRI-EAZ® Gazette

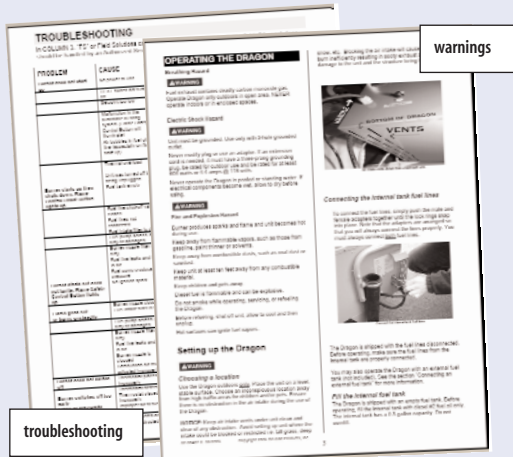
WWW.DRI-EAZ.COM

VOLUME 5 ISSUE 3

RESTORATION NEWS

SUMMER 2006

Revised Dragon Manual Now Available Online



Next time you lose a product manual or would like to update your version, visit www.dri-eaz.com/Manuals for the manual you need.

Manuals are important for your safety, and as a general rule, it's a good practice to ensure that you have the latest version. We update manuals with important safety information and we even include updated specifications and troubleshooting suggestions.

We recently updated our Dragon® K85 Manual to include additional warnings and troubleshooting instructions about making altitude adjustments and allowing for adequate ventilation. Don't forget to print your updated copy today!

Need specs or troubleshooting information for discontinued products? We now have a page on our website to give you easy access to discontinued product manuals. (The specifications and troubleshooting sections are at the end of most manuals.)



Visit: dri-eaz.com/PRODUCTS/DiscontinuedDEProducts.html for more information.

Kudos from a Unimover™ user...



"The new Dri-Eaz Unimover changed my life! I'm relatively new to the industry and my business is just beginning to grow. When recent floods hit, we were instantly short-handed. Commercial jobs in urban areas required parking quite a distance away. We needed help. I'd seen the Unimover video, but was apprehensive. The same day I bought our first Unimover and used it, I called my distributor and ordered another one! It helped us move more equipment effortlessly, so we could load and unload twice as fast. It's even helped reduce wall damage. Thanks, Dri-Eaz."

—Scott Miller
Puroclean



UNIMOVER with:
• 3 Aces • 1 Sahara TurboDryer



UNIMOVER with:
• 2 Sahara TurboDryers • 1 HEPA 500

CUSTOMER VOICE – WE'RE LISTENING...

It's easy to provide feedback! We've put together an easy-to-use online forum that allows you to give feedback any time of the day or night, whenever it's convenient for you. It was specially designed to automatically route your feedback to us so that your comments will be reviewed and answered promptly.

Go to: www.dri-eaz.com/CustomerVoice and send us your feedback.

We're Listening...  CUSTOMERVOICE

Sahara Blitz Giveaway!

We're so excited about our new Sahara Pro X3 TurboDryers®, we want to give them away! Now through September 30th you can enter to win a new Sahara Pro X3 TurboDryer at www.SaharaProX3.com. Just fill out the form and submit it to **win one of five** Sahara Pro X3 TurboDryers during our Sahara Blitz Giveaway.

Here's what previous Sahara TurboDryers provided (or didn't)	Here's what the NEW Sahara TurboDryers provide
Non-stackable design	Stackable design for storage
Extension cord required	Daisy chain with convenient built-in outlets
Must remove rivets to clean	Quicker disassembly for faster cleaning.
	Recessed switch
	Lower amp draw (run 33% more airmovers!)
	Underside vent for drying under unit
	Easy-grip handle
	Microban® antimicrobial product protection



Take advantage of Continuing Education Credits (CECs)

The IICRC will award each person who attends this year's Symposium 1 CEC in Mold or 2 CECs in Restoration. IAQ members will receive 8.5 credit hours for attending the Symposium!

Join us for the Dri-Eaz Symposium and Connections Convention and Trade Show to receive your credits!

September 20- 21, 2006 – Dri-Eaz Restorative Drying Symposium

September 21-23, 2006 – Connections Convention & Trade Show

Go to: www.dri-eaz.com/symposium2006 for program details and easy online registration!



RAVES ABOUT THE NEW GUIDE:

Knowledge is powerful. Dri-Eaz believes that having a thorough understanding of the science of drying and its applications lends power. Knowledge is important for controlling difficult water damage situations. It allows you to dry more thoroughly while confidently documenting the work for customers and insurance adjusters. The *New Guide to Restorative Drying* offers a solid foundation of knowledge to give you a competitive edge.

CHECK OUT WHAT CUSTOMERS ARE SAYING:

"You never realize how much you still have to learn until you see it here! This is a manual for the novice and the professional alike. The instructional material is up-to-date and clear while its diagrams and pictures make it simple for the novice to understand."

Keith E. Desserich, President
RestorAid
Cincinnati, OH

"A comprehensive overview of the essential elements of professional water damage restoration—and a very engaging and readable textbook as well."

Lew Harriman
Mason-Grant Consulting
Portsmouth, NH

APPLIED STRUCTURAL DRYING ASD CLASSES:

EDUCATION OFFERS OPPORTUNITY

Often we are limited by what we do not know. Since change is inevitable in our industry, education allows you to proactively evaluate change. By pursuing certifications and continuing education through ASD courses, you can keep a close eye on the industry and learn how changes will affect your company and your customer.

Our customers are the most important part of our business. We naturally rely on you to tell us what you like, what you don't like, and when we've done something that has helped your business greatly.

CUSTOMER STORY

Byron Kitkousky of Bears Carpet Care has set himself apart from the competition by taking education courses to learn the business. He has invested much time and money in education. He knows what it takes to get started in the restoration business and credits the WRT, ASD and 1-day Advanced Courses from Dri-Eaz University for helping grow his knowledge.

Kitkousky says: *"Every class I took helped me exponentially and expanded my horizons as far as carpet cleaning and restoration. Knowledge is key."*



Byron Kitkousky

Check out the whole story at:

www.dri-eaz.com/HOME/CustomerStories.html

SEE THE DRI-EAZ VAN AT CONNECTIONS!

Check out the new Dri-Eaz van's racking system for storing TurboDryers® safely on trucks.

The new van is packed full of Dri-Eaz equipment

and showcases a prototype of a Sahara Pro X3 racking system to gather feedback from customers about the best ways for storing equipment. It's waiting for you to check it out and tell us what you think at this year's Symposium and Connections Tradeshow!



New racking system inside van

SYMPOSIUM & CONNECTIONS