



March 9, 2005

Dear Restoration Industry Colleague,

Late last year, Dri-Eaz called upon all restoration manufacturers to begin reporting independent testing results of equipment specifications as soon as possible. We've recently received third party testing results for our own equipment, and we are pleased to lead the industry in sharing these results with you now.

Enclosed you will find complete verified test results, according to Association of Home Appliance Manufacturers (AHAM) standards, for our four major refrigerant dehumidifiers: the DrizAir 1200, DrizAir 2000, DrizAir 2400, and Evolution LGR. You will also find results for two dehumidifiers from other manufacturers.

Dri-Eaz commissioned Intertek, an official AHAM-contracted laboratory, to conduct this testing as an independent, third party organization. I encourage you to review this data closely, particularly the key specs used by restorers every day on the job – such as water removal at AHAM conditions (80°F/60%RH), and amp draw.

To ensure that we are providing accurate specifications, Dri-Eaz routinely and stringently tests new products internally, before they are marketed and sold. We are pleased to report that our own figures are in alignment with those verified by Intertek. (AHAM requires published specs to be within 5% of certified water removal capacities.) With one small exception (a slight difference in water removal of the DrizAir 2400), these reports reaffirm the specs we have been providing customers. That minor exception was corrected for 2005, so our published specs will not change.

Please be sure to review all of the reports alongside the manufacturer's published specs. We have provided the reports in their entirety, unedited, for accuracy and your own analysis.

The practice of overstating performance specs has become common in our industry, and it has to stop. Restorers, distributors, and insurance adjusters all rely on accurate information to do their jobs – and the consequences of having the wrong information are quite serious. By setting a standard for truth in publishing equipment specs, Dri-Eaz aims to minimize risk in the industry and support a new level of professionalism. Please join me in this endeavor, and let me know if you have any questions.

Best regards,

Bill Bruders
President